

# eCOUNSEL



eCounsel enables your legal department to be the best-run function in your organization. The comprehensive, easy-to-use, easy-to-deploy ELM solution becomes the central hub of all critical legal functions. eCounsel is flexible enough to grow with your department while providing powerful reporting to give the insights necessary to make informed decisions.

## RELIABLE

- Established solution with history of success
- Secure SaaS deployment to reduce burden on IT
- Expert and tenured services and support staff

## FLEXIBLE

- High configurability, allowing for growth and change
- Easy to implement add-on modules to extend reach
- Custom fields and tabs are easily created on demand

## INTUITIVE

- Robust out-of-the-box functionality
- User-friendly administration capabilities
- Immediate value by automating routine tasks

## WHAT OUR CLIENTS SAY ABOUT eCOUNSEL

"eCounsel gives us control over matters and spend. It has provided us with the metrics and analytics we need to improve our forecasts, our budgeting, and our decisions about resources and staffing."

CDW

"We're now paying 60 percent less for legacy litigation than before, and that's with a bigger case load. Better results at lower cost is the greatest success that we've achieved through this. You can't beat that as a duo."

Rockwell Automation, Inc.

## CAN YOUR SYSTEM...

- deliver matter management, e-Billing, reporting and analytics, document management, and corporate governance on one integrated platform?**
- put the power in your hands by providing configuration tools that allow the system to mature with your department without engaging your vendor for services?**
- analyze data with powerful ad-hoc reports using a drag-and-drop interface?**

**eCOUNSEL CAN!**

**100%**

implementation success

**10+** years

average client tenure

**<1** year

average payback time

**96%**

client retention

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## MATTER MANAGEMENT

Increase legal staff efficiency by 5-10% with versatile legal matter management software at the hub of your operations

- Store all related matter information in one central, secure location
- Achieve greater efficiency through a modern and intuitive interface for high user adoption
- Manage internal workloads for maximum productivity
- Structure each matter to fit your practice group

## E-BILLING

Reduce expenses by more than 5% with automatic invoice review, vendor management, and rate negotiation structure

- Support popular LEDES formats, multi-currency invoices, and VAT
- Eliminate virtually all billing disputes
- Streamline data entry and automate approval workflow
- Eliminate billing inquiries by giving firm administrators access to invoice status

## DOCUMENT MANAGEMENT

Maintain documents in a matter-centric configuration while dynamically enforcing matter-level security

- Recognize text when scanning (OCR)
- Allow users instant search capability
- Control versions automatically, including version compare
- Check-in/check-out capability
- Receive email when document is edited
- Archive files for long-term preservation

## CORPORATE GOVERNANCE

Simplify managing the corporate legal structure and lifecycle of corporate entities to comply with governance standards by utilizing Secretariat

- Manage all information related to corporate entities and organizational structure
- Access historical information throughout the life of the entity
- Create an editable library of standard resolutions and entity subsidiary hierarchy charts

## INTEGRATIONS

Enable better integration and workflow, automate applications and processes, and increase user adoption

- Integrate with third-party tools for analysis and advanced reporting
- Create single source of truth by pulling data into one, centralized location from other business applications
- Integrate with AP, SOP, Outlook, Single Sign On, and many other applications

## REPORTING & ANALYTICS

Gain the insight into spend, workload allocation, firms, and outcomes to make quick, informed decisions

- Reduce time spent generating reports with an intuitive, drag-and-drop interface
- Report with self-service capabilities, including report filters and prompts
- Create reports with multi-dimensional charts and graphs
- Use data to reduce costs, risk, and inefficiencies